# **pepper**money

# **First Homes** Application Portal Guide

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Call **0333 370 1101** or visit **www.pepper.money** to discover more.

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# **pepper**money

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# Navigating your homepage

Wherever you are in the portal, a set of icons stays at the top of your screen. Here's what they mean and where they take you.

HOME Wherever you are in the portal, a set of icons stays at the top of your screen.	fa	DIP Here you can complete a Decision in Principle (DIP). This only leaves a soft ootprint on your customer's edit profile and gives you an instant decision.		CASE SEARCH Quickly find a previous or ongoing application here. Enter an item of search criteria and hit 'search'.		USER PROFILE Manage your account here. You can change your password, address, contact details and submission route.
	ILLUSTRATION		DOCUMENTS		PRODUCTS	

Click here to produce a quick standalone illustration for your customer(s). This doesn't conduct a credit search and only takes a couple of minutes.

This takes you to a menu of criteria guides and documentation you'll need for your customer's application.

### This takes you to a list of

all our available products.

# Setting up your preferred submission routes

If you're not part of a network you need to set up your Packager or Club submission routes before you can submit business.

When submitting an application we will ask which club should apply for that application, in order to pay the procuration fee correctly. There is no need to complete this section if the fees go via a Packager or Network.

 Log in with the username and password you created when you registered, and accept the Terms of Business.

Your user name will be the email	address you used to register.
User name	Password
Accept Terms of Bus	
	siness / *
CANCEL	



3.

Select 'add or remove submission routes'.

• N.B. You can also change other account details from here.

YOUR PROFILE - WHAT DO YOU WANT TO DO?		
Change my password Change my contact details Change my address details Add or remove submission routes		
CHANGE SUBMISSION ROUTES		
Select packagers		My list
Packager 1  Packager 2 Packager 3	) «	×
Select Mortgage Club		Preferred list
Mortgage Club 1 A Mortgage Club 2 Mortgage Club 3	2 C	×
Confirm password to perform change *		

The left column shows a list of the Clubs and Packagers we
partner with. Click to select as many of these as you have a relationship with, then move them to your list with the arrow buttons in the middle.

When submitting an application we will ask which club should apply for that application, in order to pay the procuration fee correctly. There is no need to complete this section if the fees go via a Packager or Network.

**5.** When you've finished, re-enter your password to confirm your changes.

## **Producing an Illustration**

You can produce multiple illustrations based on your client's loan requirements before you submit a DIP. We don't run credit searches on illustrations, so our whole product range is available to you at this stage. The products offered at DIP may be different from the ones you choose here.

#### Applicant and loan type

1.

The first page asks for some basic details about the structure of the application and how the applicant(s) are classified. The navigation bar on the left keeps track of where you're up to.

#### N.B. It is not possible to save incomplete illustrations.

Applicant & Loan Type	۰	APPLICANT & LOAN TYPE			
Submission Details	۲	Please select the applican	Please select the applicant and loan type you wish to produce an illustration for.		
Loan Details	۲	Applicant type *	Individual	•	
Product Selection	۲	Loan type *	Residential	•	
Applicant 1 Details	۲				
Fees and Features	۲	Are the applicant(s) 'high	Yes	• No	
Illustration Summary	۲	2			
		Are the applicant(s) 'professional' customers? * 😧	Yes	• No	
		* Mandatory fields			
					NEXT 💿

## **2**. <sup>s</sup>

#### Submission details

The question 'What kind of sale is this?', will appear if you have stated the applicants are either 'High Net Worth' or 'Professional' customers on the previous page, in which case, if confirmed, we would allow an execution only sale.

Please select a Mortgage Club unless your procuration fee is being paid through a Packager or Network.

Applicant & Loan Type	O SUBMISSION E	ETAILS		
Submission Details	• What kind of sale	is 💿 Advised	Execution only	i.
Loan Details	this?*			
Product Selection	Is the Application submitted via a	peing 💿 Yes (	No	
Applicant 1 Details	Mortgage Club *		_	
Fees and Features	0			
Illustration Summary	O * Mandatory field	5		
	<b>⊘</b> BA	ск		NEXT 💿

#### Loan details

3.

Enter the basic details of the application and, if applicable, add any fees you are charging to your customer(s).

Applicant & Loan Type O	LOAN DETAILS		
Submission Details O	Loan purpose *	Purchase	Remortgage
Loan Details O	Type of loan *	Residential 🔻	
Product Selection	Estimated value/ purchase price *	£200,000	
Applicant 1 Details	Loan amount *	£150,000	LTV= 75%
Fees and Features	Term *	25	years 0 months
Ilustration Summary	Repayment type *	Capital Repaym 🔻	
	INTERMEDIARY FEES Is the intermediary, charging the applic a fee for this application?* Fee description '	cant   Yes   No	ayable ' Refundable amount Delete
	Select	Select	
	* Mandatory fields		Delete Selected - Add More +
	O BACK		NEXT O

## Producing an Illustration (cont.)

## 4. Product selection

On the products page, you initially see all the products we currently offer. To filter them, select the range that best suits your customer from the 'product category' list and hit 'find products'. This filters the list to the products available in that range.

Applicant & Loan Type O	LOAN DETAILS					
Submission Details O	Repayment type *	Capital Repaym				
Loan Details O	Loan Amount	£150,000				
Product Selection •	Capital and interest	£150,000	Interest only	amount	£0	_
Applicant 1 Details	amount					
Fees and Features	PRODUCT SELECTION					
Illustration Summary	Product category		-			
	To see our product criteria,	please click her				
	PRODUCT SELECTION	RESULTS	Initial Monthly Payment	Max LTV	Completion Fee	Select
	30 Month Fixed 2.38% 75%	2.38%	£663.90	75%	£995.00	0
	2 Year Fixed 2.38% 75%	2.38%	£663.90	75%	£895.00	Õ
	2 Year Fixed 2.58% 80%	2.58%	£678.98	80%	£895.00	0
	30 Month Fixed 2.58% 80%	2.58%	£678.98	80%	£995.00	0
	2 Year Fixed 2.78% 85%	2.78%	£694.27	85%	£895.00	0
	5 Year Fixed 2.98% 75%	2.98%	£709.76	75%	£995.00	0
	5 Year Fixed 3.28% 80%	3.28%	£733.35	80%	£995.00	0
	Results 1 - 7 of 7 Page 1					
	* Mandatory fields					
	S BACK				NEXT	0



#### **Applicant details**

Enter some basic details about your customers. This is what appears on your illustration.

Applicant & Loan Type	•	APPLICANTS		
Submission Details	•	Number of applicants *	1 2	
Loan Details	۰			
Product Selection	۰	PERSONAL DETAILS		
Applicant 1 Details	۰	Title *	Select 🗸	
Applicant Details	-	First name *		
Fees and Features	•	Surname *		
Illustration Summary	•			
		* Mandatory fields		
		BACK		NEXT O

# Producing an Illustration (cont.)

## 6. Fees and features

The last step before we produce your customer's illustration is to choose how the Completion Fee and the Funds Transfer Fee are to be paid. These can be either added or deducted from the loan.

Applicant & Loan Type	D LOAN DETAILS					
Submission Details	Repayment type *	Capital Repaym	ha 🔻			
Loan Details 0	Loan Amount	£150.000				
Product Selection	Capital and interest	£150,000	Interest only	amount	£0	
Applicant 1 Details	amount					
Fees and Features	PRODUCT SELECTION	ON				
Illustration Summary	Product category		•			
	To see our product crite	eria, please click <u>her</u>	£			
	PRODUCT SELECTION	ON RESULTS	_			
	Product Name	Initial Rate	Initial Monthly Payment	Max LTV	Completion Fee	Select
	30 Month Fixed 2.38% 75%	2.38%	£663.90	75%	£995.00	$\odot$
	2 Year Fixed 2.38% 75%	2.38%	£663.90	75%	£895.00	Ο
	2 Year Fixed 2.58% 80%	2.58%	£678.98	80%	£895.00	$\odot$
	30 Month Fixed 2.58% 80%	2.58%	£678.98	80%	£995.00	$\odot$
	2 Year Fixed 2.78% 85%	2.78%	£694.27	85%	£895.00	0
	5 Year Fixed 2.98% 75%	2.98%	£709.76	75%	£995.00	0
	5 Year Fixed 3.28% 80%	3.28%	£733.35	80%	£995.00	$\odot$
	Results 1 - 7 of 7 Page	1				
	* Mandatory fields					
	BACK				NEXT	Ø

## **7.** Illustration summary

This screen shows the summary for your illustration, and also details the applicable fees for the product chosen. From here you can view your illustration, proceed to DIP, or select a new product. You can produce another illustration if you want to, this won't overwrite the one you have just completed, and will appear in your illustrations summary with the same three options next to it.

- ILLUSTRATIONS					見
Product	Loan	Repayment	LTV	Fees added	
V15 Pepper 24 FH A1 FH20010 2 Year Fixed 3.30% 95% 95% Purchase Full Status 2 Year Fixed 3.30% 08/02/23 11:07	£150,015 25 years	Capital & Interest (Repayment)	75%	£15	View Illustration <u>Proceed to</u> <u>DIP</u> <u>Select New</u> <u>Product</u>

- FEES & FEATURES	Щ.
Application Fee	£150
Deeds Release Fee	£22.50
Funds Transfer Fee	£15
Legal Fee	£660
Mortgage Exit Fee	£25
Procuration Fee	£750
Valuation	£260

- DOCUMENTS	<b>I</b>
Illustration ( 08/02/23 11:07 [ajones@pepper.money]	>

## **Producing a Decision in Principle**

To start a DIP, select 'DIP' at the top of any page or, choose an existing illustration to progress. If you progress to a DIP from a saved illustration, the details you've already entered will be copied over. Please ensure these details are correct once transferred over.

Then follow the below steps to complete your DIP:

#### Prerequisite questions

1.

A series of eligibility questions about your customer(s), and declaration about Pepper Money's terms of business for you to confirm. You will be asked to complete this each time you amend the DIP.

### 2. Applicant and loan type

Enter the basic details about the structure of the application, how the applicant(s) are classified and how the sale was made.

### **3**. Submission details

As in the illustration, we need to know if you're submitting through one of our partner clubs. Please select a Mortgage Club unless your procuration fee is being paid through a Packager or Network.

#### Loan details

Д

Here you enter more specific loan information relating to the application.

LOAN DETAILS									
Loan purpose *	• P	urchas	se	C	) Remo	rtgage			
Loan type *	Reside	ntial		▼					
Loan amount *	£237,5	00			LTV= g	5.00			%
First time buyers *	• Y	es	$\bigcirc$	No					
Discounted Purchase Price Scheme *	• Y	es	$\bigcirc$	No					
Discounted Purchase Price Scheme Name *	First H	omes		▼					
Shared Equity *	<b>Y</b>	es	ullet	No					
Low Deposit Scheme *	) Y	es	ullet	No					
Discounted purchase price *	£250,0	00							
Open market value *	£357,2	00							
Term *	30				Years	0			Months
Repayment type *	Capita	Repa	aym	▼					
SOURCE OF DEPOSIT									
Source of deposit *					Amou	int			Delete
Savings/cash		£12,	500						
						Delete	Selected	-	Add More +

## **Producing a Decision in Principle (continued)**

### 5. Applicant details

Here you enter information relating to the applicant(s) including 3 year address history, employment, commitments and any properties they currently own.

### 6. Household expenditure

For residential applications you need to complete the household expenditure. If you would like to know how Pepper Money defines these, simply click on the ? icon.

## 7. Property details

If your customer(s) application is a remortgage, you need to enter the property details. If not, entering the details into the DIP is optional, depending on whether you have the information to hand and whether your customer(s) have found a property.

#### **B** Declaration and decision

The decision runs after you accept the declaration.

- A decision should be returned almost instantly
- If your application is an 'accept' you'll be able to pick a product and carry straight on

If your application fails for affordability, the decision shows you the maximum you can borrow with fees added. To reduce the loan, navigate back to the 'loan details' screen using the menu on the left.



## 9. Fees

Once you've picked a product, choose how the Completion Fee and the Funds Transfer Fee are to be paid. These can be either added or deducted from the loan.

N.B. If you are at the maximum loan to value we offer, you can only deduct the fees; the add option will be greyed out.

Click next to continue to the Application Summary.

## **First Homes Purchase**

When submitting a First Homes DIP, you will be required to submit the case differently to a standard Residential mortgage. Begin by selecting 'DIP' at the top of any page as per the Decision in Principle process noted on page 8.

#### Loan details

Here you will need to enter more specific information relating to the First Homes application. To begin, you will need to select 'Yes' against First Time Buyer.





# Uploading application requirements

SUMMARY F		- PROCEED OPTIONS		$\odot$
RESIDENTIAL	., PURCHASE	Copy to new DIP		۲
Applicant Name(s)	Harding, Hayden	- FEES & FEATURES		5
Loan Amount	£153,015			
Estimated Valuation	£200,000	Application Fee	£135	
Ferm	25 years	Completion Fee	£3,000	
Repayment Type	Capital & Interest	Deeds Release Fee	£22.50	
	(Repayment)	Funds Transfer Fee	£15	
roperty	London	Legal Fee	£660	
	PM12 3MY	Mortgage Exit Fee	£30	
olicitor	Russell and Russell Solicitors	Procuration Fee	£750	
TV.	77%	Valuation	£400	
	2 Year Tracker 2.30%	- DOCUMENTS		劉
	2 Teal Tracker 2.50%	Application Summary		0
		27/09/17 18:12 [janm]		
	N STATUS	Application Declaration		۲
<ul> <li>Application 5</li> </ul>	Submitted	27/09/17 18:12 [jonm]		
		Direct Debit Instruction		۲
CONTACT US	5 <b>@</b>	2009/0 10:12 [[0111]]		
		27/09/17 18:12 [jonm]		۷
		Decision in Principle Letter		۲
		27/09/17 17:48 [janm]		
		+ MESSAGES		R
				-/

#### From here you can:

- Download the documents you'll need to provide to your customer(s)
- Upload the documents we require to process the application
- See a snap shot of the application details and fees
- Send us secure messages
- · Track the progress of the application

You can minimise or maximise any of the panels by clicking the plus and minus icons.

# **Full Mortgage Application**

Once you've submitted a DIP you'll be able to proceed to Full Mortgage Application. This will ask for extra information that we've not already collected. Nothing too stressful. Any fee(s) payable (such as the valuation fees) will be collected at the end of the application so please have a payment card ready.

## **Documents produced for you**

The documents section is where you'll find documents that you need to requirements give your customer(s) or keep for your own compliance.

- DOCUMENTS	<b>I</b>
Application Summary	۲
Application Declaration 27/09/17 18:12 (jonm)	۲
Direct Debit Instruction 27/09/17 18:12 [jonm]	۲
ESIS 27/09/17 18:12 [jonm]	۲
Decision In Principle Letter 27/09/17 17:48 [jonm]	۲
+ MESSAGES	R
+ APPLICATION REQUIREMENTS	Ľ

At the right stage, the Valuation Report and Mortgage Offer will be available here.

# Uploading application requirements

This is a list of what we need from you to assess an application. The application requirements are provided at the end of the Decision in Principle decision, based on the information you provided. This gives you time to collate all of the documents so you can upload at the same time as you submit the application.

To supply an item:

#### Click 'upload'

Checklist	Owner	eqvT	Status	Date Satisfied	
item	ABARDON GUODA				
Proof of Residency for Applicant 1 27/09/17 15:49	Broker	PreOffer	Active		<u>Upload</u>
Proof of Income for Applicant 1 27/09/17 15:49	Broker	PreOffer	Active		Upload
Proof of Deposit 27/09/17 15:49	Broker	PreOffer	Active		Upload

 Select a document and document sub type. We can accept PDF, DOC, DOCX, and TIF files; the maximum file size is 10Mb. Additionally file names should not contain special characters (such as a hyphen or full stop).

DOCUMENT UPI	OAD
Document type *	Select V
Document sub type *	
Document *	Choose File No file chosen
Document description	

## Sending a message

You can send us a message any time in the messages section. This is the easiest way of getting in touch with us if you have any questions relating to the process.

ADD NOTE	
Subject	
Message: *	
	Is important?

We'll respond in the same way and send you an email to let you know when we have.

## Instructing a valuation

We'll instruct the valuation once we've received and reviewed all the important documents we need for underwriting.

aluation Instruction 0	VALUATION INSTRUCTION				
Senerating Documents	Valuation type	Mortgage Valua 🔻			
pplication Summary					
	VALUATION DECLARA? By submitting this valuation - the valuation is undertake - neither Pepper nor the Va mortgage valuation report. - if a copy of a valuation re should not rely on it in any Accept declaration	TION instruction you are confirming that the appli- nor the benefit of Peoper UK. Limited (Peop- uer are under any liability of any basis to the port is provided to the applicants it is for info way to make a decision about the purchase of	cant understands: s) only: applicant in relation to the immation purposes only and they rr value of a property.		
			REQUEST		

However, you'll have the option to instruct the valuation yourself once we've conducted an initial review of your application (we'll let you know via email).

The option to do so will be in the 'proceed options' section once the status of the application reaches 'application reviewed'.